

RECOMMENDED that:

- a) an exception to Contract Standing Orders to allow Stages Cycles to provide replacement spin bikes be approved; and
- b) the purchase of the bikes be funded from the 2021/22 Broxbourne Leisure and Culture Equipment Replacement Budget be approved.

Purpose

To seek approval to fund the replacement of the spin bikes at the Laura Trott Leisure Centre and to upgrade their associated technology.

In addition to approve the purchase of virtual class technology at the John Warner Sports Centre (JWSC) and to grant an exception to standing order to acquire these from Stages Cycling. The purchase is to be funded from the 2021/22 equipment replacement budget.

The Proposal

The Matrix spin bikes currently in use at LTLC are coming to end of life. 14 bikes are in need of screen replacement and being older models are not covered in maintenance agreements. The repair cost quoted is £11k

It is not cost effective to repair these older bikes and it is proposed the Council replaces all Matrix bikes with new ones. The preferred supplier is Stages Cycling which was used last year to replace the bikes at the JWSC. Therefore the exception to contract standing orders is requested on the basis that it is in the Council's best interests to use an existing supplier and that the equipment is similar and therefore familiar to customers.

Alternative quotes and quality checks were obtained for the JWSC spin bike replacement and Stages Cycling were superior in quality and price due to a favourable discount. Stages have agreed to honour the pre-COVID unit price of £1,249, this a 44% discount on list price.

Stages has provided a quote for their virtual system with a 47% discount applied and includes a one year subscription, free installation and instructor and staff training for LTLC and JWSC. This will further improve the offering at both centres and increase the class and virtual class quality at both LTLC and JWSC.

LTLC bikes and virtual package and staff training:
Cost: £34,031

JWSC virtual package and staff training:
Cost: £5,249

The total cost to the Council will therefore be £39,280.

The current Matrix bikes will be able to be sold in a similar agreement to the LTLC gym equipment replacement. The selling price that will be agreed will be in accordance with Council's policy to ensure best value is obtained.

Financial, Legal and Risk Management Implications

There are no legal implications.

The proposal will be funded from the Broxbourne Sport and Leisure 2021/22 equipment replacement budget. This currently has a balance of £84,905. This will leave a remaining balance of £45,625.

Alternative Options Considered and Rejected

The only alternative option would be to not proceed with this proposal.

Contribution to the Council's Objectives and Environmental Sustainability Priorities

Help residents to lead a healthy lifestyle

Maintain a stable financial position

Improve the quality of services

Conclusion

Replacement equipment is required and this proposal will provide an improved offering for customers.

Contact Officer: Michael Brown

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Date
22/06/2021

Action reported to the Cabinet on:

Facility	BLMSO equipment replacement 2021-22	Planned expenditure £	Agreed expenditure
CPGC			
CPGC			
CPGC			
CPGC Total		£0	£0
Spotlight		£0	
Spotlight		£0	
Spotlight total		£0	£0
LTLC	Gym equipment for refurb	£40,727	£40,727
LTLC	Food Chiller for F&B	£4,368	£4,368
LTLC	Spin bikes and virtual package	£34,031	£34,031
LTLC Total		£79,126	£45,095
JWSC	Virtual package for spin bikes	£5,249	£5,249
JWSC			
JWSC			
JWSC			
JWSC Total		£5,249	£5,249
Grand total		£84,375	£50,344
Agreed budget including c/f		£130,000	
Remaining Budget		£45,625	